

A Global Leader in Business Payments

FLEETCOR helps businesses spend less on expenses and payments by enabling and controlling the process. It simplifies the way businesses manage and pay their expenses through a global portfolio of companies that help automate, secure, digitize, and control the process. Its robust suite of digital solutions allows companies of all sizes, industries, and geographies to pay supplier and employee expenses more quickly, efficiently, and securely than ever before.

E-Payables for Suppliers

Companies save time, cut costs, and manage B2B payment processing more efficiently with our suite of e-payables solutions.

- A/P AUTOMATION
- VIRTUAL CARDS
- PURCHASING CARDS
- CROSS-BORDER PAYMENTS

Payment Cards for Employees

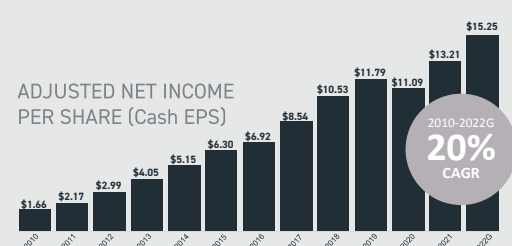
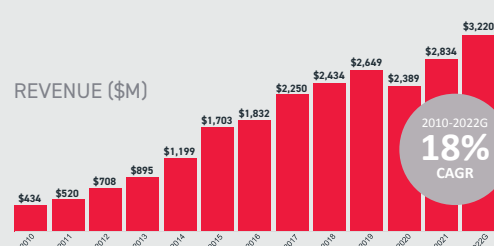
Our portfolio of payment cards is the smart, safe way to pay employee expenses in the field and helps companies slash costs and boost productivity.

- FUEL
- LODGING
- TOLLS & PARKING
- TRAVEL & ENTERTAINMENT
- PAY CARDS

AT A GLANCE AS OF 12/31/2021



CONSISTENT TRACK RECORD OF GROWTH



Q1'22 SUMMARY

Strength on display

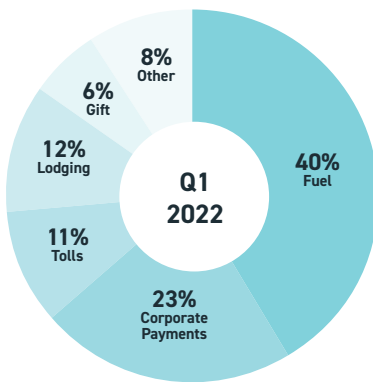
30% Revenue Growth

15% Organic Growth

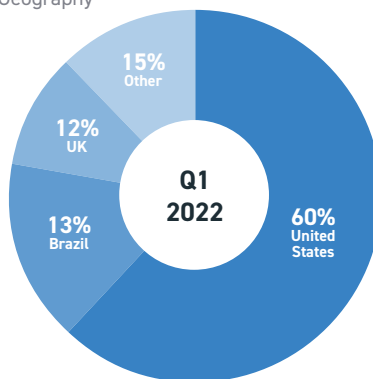
39% Sales Bookings Growth

DIVERSIFIED REVENUE MIX

By Category



By Geography



FINANCIAL PERFORMANCE

in millions, except per-share amounts

	Q1'21 unaudited	Q1'22 unaudited	Growth
Revenue	\$609	\$789	30%
Operating Expense	\$343	\$472	
Operating Income	\$266	\$318	
Net Income	\$184	\$218	
EPS (Diluted)	\$2.15	\$2.75	
Adj. Net Income*	\$242	\$290	20%
Adj. EPS*	\$2.82	\$3.65	29%
Diluted Shares	85.764	79.286	

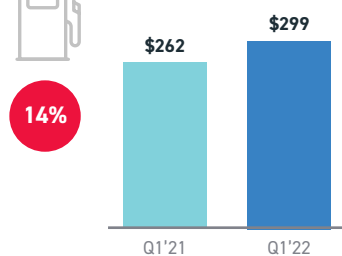
* For reconciliation of Adj. Net Income and Adj. EPS, please see the Q1'22 earnings press release found on FLEETCOR.com

ORGANIC GROWTH PERFORMANCE

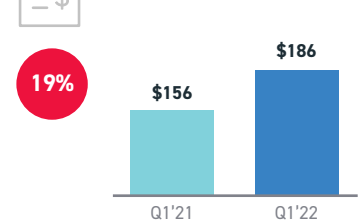
in millions



FUEL*



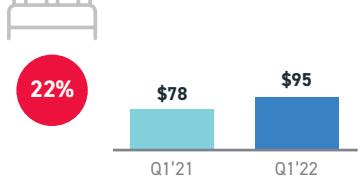
CORPORATE PAYMENTS*



TOLLS*



LODGING*



* For reconciliation of non-GAAP to GAAP revenue, please see the Q1'22 earnings press release and appendix of the Q1'22 earnings release supplement found on FLEETCOR.com

Why Invest in FLEETCOR?

We've built a stable, predictable business with consistent, high-growth revenue and earnings per share with recurring revenue and minimal credit risk. Product and geographic diversification, low customer concentration, and balanced revenue sources further fortify our business model. Our strong operating leverage and solid balance sheet generate high cash flow that provides the flexibility to actively pursue accretive M&A and share buybacks.

IR CONTACT

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