



## FLEETCOR Appoints New Head of Global Fuel Cards

June 19, 2017

NORCROSS, Ga.--(BUSINESS WIRE)--Jun. 19, 2017-- FLEETCOR Technologies, Inc. (NYSE:FLT), a leading global provider of fuel cards and workforce payment solutions, announces the promotion of Steve Greene to President of Global Fuel Cards, a newly-created position for the company. His appointment is effective immediately, and he will be based at the FLEETCOR global headquarters in Norcross, Georgia.

Reporting to Chief Executive Officer and Chairman Ron Clarke, Steve will be responsible for developing and executing the growth strategy for FLEETCOR's global fuel card product line. In his new role, Steve will codify best practices to standardize the company's fuel card marketing, sales and operational processes, as well as merchant relations, across regions. Together with a team comprised of product and planning specialists, Steve will collaborate with regional lines of business to further grow FLEETCOR's fuel card business and accelerate the company's product development and innovation.

"Steve has proven himself to be an exceptional leader and I am confident he will excel in this role as we look to drive global fuel card growth," said Clarke. "I look forward to working closely with Steve in this new position."

Steve joined FLEETCOR in 2009 as Vice President for Corporate Development where he expanded the company's global footprint by closing several strategic acquisitions around the world. In 2014 he was named Managing Director for Epyx, the UK maintenance, service and repair solutions provider acquired by FLEETCOR in 2013. Epyx has doubled profitability under Steve's leadership through a combination of product innovations and new sales channels.

Prior to FLEETCOR, Steve was a Principal at CHB Capital Partners, a private equity firm and a management consultant at McKinsey & Company. Steve received his Master of Business Administration from Harvard Business School and his Bachelor of Business Administration from the University of Notre Dame.

### About FLEETCOR

FLEETCOR is a leading global provider of fuel cards and workforce payment products to businesses. FLEETCOR's payment programs enable businesses to better control employee spending and provide card-accepting merchants with a high volume customer base that can increase their sales and customer loyalty. FLEETCOR serves commercial accounts in North America, Latin America, Europe, and Australia/New Zealand. For more information, please visit [www.FLEETCOR.com](http://www.FLEETCOR.com).

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