



## **FleetCor Renews Major Partner Contract**

March 15, 2012

ATLANTA--(BUSINESS WIRE)--Mar. 15, 2012-- FleetCor Technologies, Inc. (NYSE: FLT) announced today that The Pantry has renewed its commercial fleet card contract with FleetCor. FleetCor has been managing The Pantry's fleet card portfolio for over 10 years.

The Pantry and FleetCor will continue to work together to expand its commercial card program to complement their leading convenience store chain (Kangaroo Express) in the southeastern United States.

"The Pantry has been very progressive in seeing the value of attracting business customers to their locations – which buy 3X in fuel and C-store items above the average consumer customer," says Bill Schmit, President of FleetCor's North American Private Label Division. "FleetCor's business is driven by creative leadership, and our long-term relationship with The Pantry helps us develop insights from working with a leader in the North American Petroleum Marketer industry."

"Over the course of our relationship, FleetCor has been flexible and innovative in providing new products, services and programs to help The Pantry grow commercial business through our retail stores," added Keith Bell, Senior Vice President for The Pantry, "and we are delighted to continue the relationship."

### **About The Pantry**

Headquartered in Cary, North Carolina, The Pantry, Inc. is the leading independently operated convenience store chain in the southeastern United States and one of the largest independently operated convenience store chains in the country. As of January, 2012, the Company operated 1,620 stores in thirteen states under select banners, including Kangaroo Express®, its primary operating banner. The Pantry's stores offer a broad selection of merchandise, as well as gasoline and other ancillary services designed to appeal to the convenience needs of its customers.

### **About FleetCor**

FleetCor is a leading global provider of fuel cards and specialized payment products to businesses. FleetCor's payment programs enable businesses to better control employee spending and provide card-accepting merchants with a high volume customer base that can increase their sales and customer loyalty. FleetCor serves commercial accounts in North America, Latin America, and Europe. For more information, please visit <http://www.fleetcor.com>.

Source: FleetCor Technologies, Inc.

### **FleetCor:**

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