

FLEETCOR and Shell Extend Fuel Card Agreement in Europe

May 3, 2018

PEACHTREE CORNERS, Ga.--(BUSINESS WIRE)--May 3, 2018-- <u>FLEETCOR Technologies</u>. <u>Inc.</u> (NYSE:FLT), a leading global provider of commercial payment solutions, announced today that it has extended its European fuel card agreement with Shell. Under the agreement, FLEETCOR will continue to manage, operate and sell the Shell fuel card to small-to-medium enterprises (SMEs) across 11 markets in Europe through 2025.

Originally launched in 2014 in Germany, the agreement between FLEETCOR and Shell expanded rapidly into 10 additional key markets on the continent. Through the extended agreement, FLEETCOR will provide SME customers across Europe with front-end sales and marketing in addition to back-end services including processing, servicing and billing.

"We're thrilled to extend our fuel card relationship with Shell," said Ron Clarke, FLEETCOR Chairman and CEO. "The extension of this agreement is a testament to our team's performance in managing complex fuel card programs across multiple markets. It also reinforces the confidence our partners have in our ability to serve their customers and nurture the growth of their business."

About FLEETCOR

FLEETCOR Technologies (NYSE: FLT) is a leading global provider of commercial payment solutions. The Company helps businesses of all sizes better control, simplify and secure payment of their fuel, toll, lodging and general payables. With its proprietary payment networks, FLEETCOR provides affiliated merchants with incremental sales and loyalty. FLEETCOR serves businesses, partners and merchants in North America, Latin America, Europe, and Australasia. For more information, please visit http://www.fleetcor.com/.

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Source: FLEETCOR Technologies, Inc.

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