

# Financial Tear Sheet

## Corporate Profile

FLEETCOR, The Global Fleet Card Company, is a worldwide leader in managing and processing commercial fuel cards, serving over 530,000 commercial accounts with its fleet card programs in North America, Europe, Asia and Africa. We provide our payment products and services in a variety of combinations to create customized payment solutions for our customers and partners. Our payment programs enable businesses to better manage and control employee spending and provide card-accepting merchants with a high volume customer base that can increase their sales and customer loyalty. In order to deliver our payment programs and services and process transactions, we own and operate six proprietary “closed-loop” networks through which we electronically connect to merchants and capture, analyze and report customized information. We also use third-party networks to deliver our payment programs and services in order to broaden our card acceptance and use.

To support our payment products, we also provide a range of services, such as issuing and processing, as well as specialized information services that provide our customers with value-added functionality and data. Our customers can use this data to track important business productivity metrics, combat fraud and employee misuse, streamline expense administration and lower overall fleet operating costs.

## Stock Performance

### FLT (Common Stock)

|                    |                       |
|--------------------|-----------------------|
| Exchange           | NYSE (US Dollar)      |
| Price              | <b>\$206.65</b>       |
| Change (%)         | <b>▲ 3.40 (1.67%)</b> |
| Volume             | 457,218               |
| 52 Week Low        | \$121.52              |
| Market Cap         | \$18,547,661,827      |
| Rolling EPS        | 5.87                  |
| PE Ratio           | 35.2                  |
| Shares Outstanding | 89,753,989            |

Data as of 01/19/18 4:02 p.m. ET



## Recent Headlines & Events

- 01/18/18  
FLEETCOR Names Head of Investor Relations

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- 11/01/17  
FLEETCOR Reports Third Quarter 2017 Financial Results

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- 11/01/17  
Walmart Selects FLEETCOR as Fuel Payment Provider

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There are currently no events scheduled.

## SEC Filings

### Year Filter

All Years

| Filing Date | Form    |
|-------------|---------|
| 01/03/18    | 4       |
| 12/29/17    | DEFA14A |
| 12/29/17    | DEF 14A |
| 11/09/17    | 10-Q    |

## Corporate Governance

|                   |  |
|-------------------|--|
| Ronald F. Clarke  | Chief Executive Officer and Chairman of the Board of Directors |
| Kurt P. Adams     | President - Comdata Corporate Payments                         |
| Andrew R. Blazye  | President – International Partners                             |
| John S. Coughlin  | Executive Vice President - Global Corporate Development        |
| Eric R. Dey       | Chief Financial Officer  |
| Pedro L. Donda    | President – STP  |
| Charles R. Freund | Executive Vice President – Global Sales                        |
| Alexey Gavrilena  | President – Continental Europe                                 |
| Steve Greene      | President - Global Fuel Cards                                  |
| Alan King         | President - UK, Australia and New Zealand                      |
| David D Maxsimic  | President - North American Partners                            |
| Armando L. Netto  | Chief Executive Officer - Brazil                               |
| John A. Reed      | Global Chief Information Officer                               |
| Greg L. Secord    | President - North American Trucking                            |
| Ashley Thekkekara | President - North America Fuel Cards                           |

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